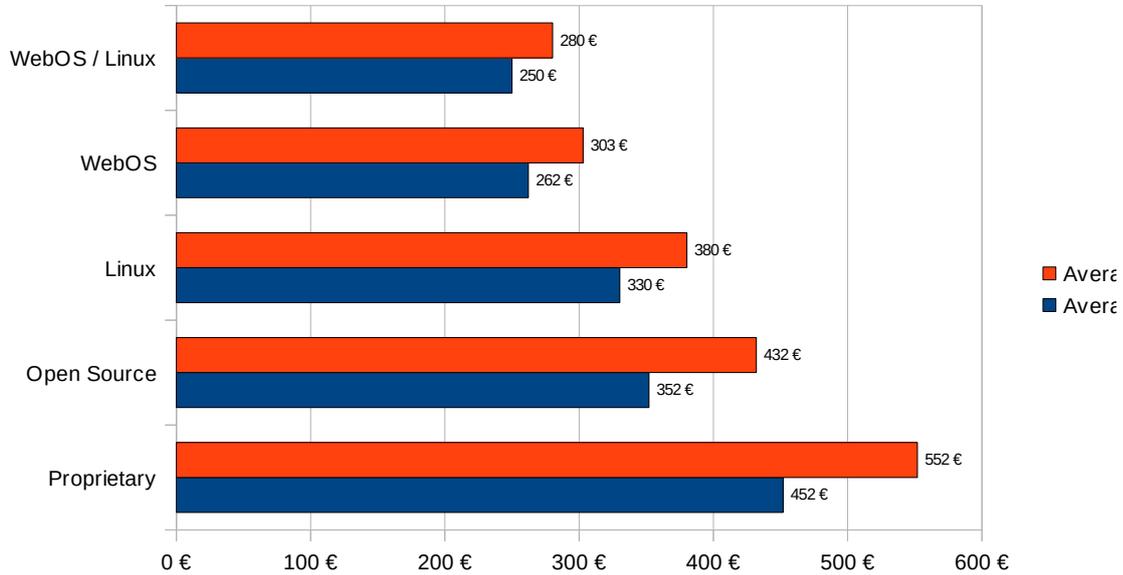


## Summary

	Proprietary	Open Source	Linux	WebOS
Average Cost (Raw)	452 €	352 €	330 €	262 €
Average Cost (Net)	552 €	432 €	380 €	303 €
Gain (Raw)	0%	22%	27%	42%
Gain (Net)	0%	22%	31%	45%



Users	1000
Complex Users	100
Specialized Users	100
Multimedia Authors	10
NetPC Cost (incl. Server)	200 €
PC Cost	300 €

## Summary

WebOS / Linux
250 €
280 €
45%
49%

age Cost (Net)

age Cost (Raw)

Proprietary

	Employee	Yearly License Cost
Employee		
Operating System	1000	20
Groupware	1000	50
Simple Productivity	900	50
Simple and Complex Productivity	100	50
Multimedia Creation	10	500
Specialized Software	100	0
Total		
Average		
Distribution, security and user management		
Other costs		
Net Average		

Proprietary

Yearly Hardware Cost	Total	Comments
300 €	320,000	Operating system cost is very hard to assess
	50,000	This cost represents Lotus, Sharepoint, etc.
	45,000	This cost represents MS Office
	5,000	This cost represents MS Office
700 €	12,000	Hardware for multimedia is more expensive
200 €	20,000	Hardware to run SAS requires more RAM
	452,000	
	452	
	100	This cost represents Active Directory, Anti-Virus, etc.
	0	
	552	

Open Source

	Employee	Yearly License Cost
Employee		
Operating System	1000	20
Groupware	1000	0
Simple Productivity	900	0
Simple and Complex Productivity	100	0
Multimedia Creation	10	500
Specialized Software	100	0
Total		
Average		
Distribution, security and user management		
Other costs		
Net Average		

### Open Source

Yearly Hardware Cost	Total	Comments
300 €	320,000	0 Saving costs using Thunderbird
		0 Saving costs using OpenOffice
		0 Saving costs using OpenOffice
700 €	12,000	No change
200 €	20,000	No change
	352,000	
	352	
	80	Use of open source solutions can reduce this cost
	0	
	432	

Linux

	Employee	Yearly License Cost
Employee		
Operating System	1000	0
Groupware	1000	0
Simple Productivity	900	0
Simple and Complex Productivity	100	0
Multimedia Creation	10	125
Specialized Software	100	20
Total		
Average		
Distribution, security and user management		
Other costs		
Net Average		

Linux

Yearly Hardware Cost	Total	Comments
300 €	300,000	No more Windows license
	0	Saving costs using Thunderbird
	0	Saving costs using OpenOffice
	0	Saving costs using OpenOffice
700 €	8,250	75% use Inkscape, GIMP, Scribus, etc.
200 €	22,000	Specialized software requires a Windows license
	330,250	
	330	
	50	Linux networks are much cheaper to manage
	0	
	380	

Gadget or WebOS

	Employee	Yearly License Cost
Employee		
Operating System	1000	0
Groupware	1000	0
Simple Productivity	900	0
Simple and Complex Productivity	100	70
Multimedia Creation	10	520
Specialized Software	100	20
Total		
Average		
Distribution, security and user management		
Other costs		
Net Average		

Gadget or WebOS

Yearly Hardware Cost	Total	Comments
200 €	200,000	Possibly, no more Windows license and upgrades
	0	Saving costs using Web based groupware
	0	Saving costs using Web based productivity
\$100.00	17,000	We can not use a NetPC and use MS Office
\$800.00	13,200	No change compares to Proprietary
\$300.00	32,000	No change compares to Proprietary
	262,200	
	262	
	25	NetPC are even cheaper to manage than Linux
	0	
	303	Take into account Windows managements costs

WebOS and Linux

	Employee	Yearly License Cost
Employee		
Operating System	1000	0
Groupware	1000	0
Simple Productivity	900	0
Simple and Complex Productivity	100	0
Multimedia Creation	10	0
Specialized Software	100	20
Total		
Average		
Distribution, security and user management		
Other costs		
Net Average		

WebOS and Linux

Yearly Hardware Cost	Total	Comments
200 €	200,000	Possibly, no more Windows license and upgrades
	0	Saving costs using Web based groupware
	0	Saving costs using Web based productivity
\$100.00	10,000	Use a standard Linux PC
\$800.00	8,000	Use a high performance Linux PC
\$300.00	32,000	No change compares to Proprietary
	250,000	
	250	
	25	NetPC are even cheaper to manage than Linux
	0	
	280	Take into account Linux managements costs